

JOB Description: Sales Manager

Duties & Responsibilities

- Manage sales of company products and services, ensure consistent and profitable growth in sales revenues.
 - ✧ Identify objectives, strategies and action plans to improve sales and earnings
 - ✧ Perform sales activities and acquire new customer account to achieve company performance goal
 - ✧ Response to customer RFP
 - ✧ Manage sales resources

- Collaborates with network partners
 - ✧ Support, lead regional/global sales opportunities jointly with partners in other country locations

Behavior requirements:

- Persistent sales discipline, decisive and self-motivated
- Friendly attitude, demonstrate pleasant approach in communication

Qualification and skills

- At year 3 years experience in sales field
- Travel industry experience preferred but not essential
- Good command of Chinese and English, verbal and written

For application, please send CV to hr@travelux.hk